Jerome Fitts - Curriculum Vitae (Resume')

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SocialMedia:	Twitter/jeromefitts Facebook.com/jeromebofitts
Currently:	Senior Marketing Partner Crownn Records
	www.crownnrecords.com www.worthjourney.com

Professional Experience

2011- Current

Pivatell Operations

*Senior partner and Head of Marketing and Promotion. Constructed the conglomerate with the integration of Crownn Records, 4 Letter Film, The Worthwhile Journal/WorthJourney.

*Active Journalist and associate Editor for The Worthwhile Journal /WorthJourney while contributing to 15 various publications in Music, Fashion, Sport and Film.

*Controls and monitor media law and digital rights while brokering the various promotional and joint venture deals within Pivatell Operations.

1998- to Current

Crownn Recording Group- (General Manager World-Wide) https://www.crownnofficial.com/

*Created Crownn Recording Group in Dublin Ireland 1998.

*Responsible for Crownn world-wide distribution net work with Cargo Records (America), Proper Distribution (U.K.), and Groove Attack (Germany, Austria, Switzerland)

*Responsible for meeting budgetary and sales targets through motivating and developing staff, consistently achieving and surpassing Key Performance Indicators.

*Responsible for the releasing and distribution of 71 complete full length albums world wide.

*Monitoring and controlling label compliance in all areas, including artist and A & R care, effective planning, staff training and development, organization and time management

*Managing record release coordination via network partners in London, Tokyo, Sydney.

• Brokered and secured the active distribution deal with Proper Distribution-London

International Affairs Officer for Cargo Record Distribution (2004-2005)

* Securing independent record labels for international distribution via Cargo Records *Reporting to the Managing Director of Cargo Distribution in relation to export sales and independent record releases and sale potential.

Developing a sales approach for territorial sales team training program to be used in all stores, in line with customer service strategy.

Education	(2002) A- Levels Completed (High School Graduation)
College:	(2003-2007) University of Missouri-
Post Grad:	(2007-2009) Dublin City University – Pre Law
	(2011-2014) Full Sail University- (B.S.) Sports Marketing and Media
	(2014-2016) Full Sail University- (M.A.) New Media Journalism

IT & Language Skills

Computer Skills:	MS-Office, MS-Outlook, MS-Access, People Soft, Internet	
Languages:	English, German (secondary), secondary Italian and	ł
	Spanish	

Brief Work Credentials (Social Proof):

Crownn Records: http://www.propermusic.com/label/CROWNN-419

The Worthwhile Journal/WorthJourney

- Blog

<u>https://worthjourney.com/</u> (187K Followers) <u>https://worthjourney.com/mediavideo/</u>

- Magazine- *Published work-

https://issuu.com/theworthwhilejournal

Cargo Records: http://www.musikmarkt.de/Aktuell/News/Cargo-Records-Germany-vertreibt-Crownn-Recording-Group-exklusiv

Notable Publications:

Sports Publication:

http://www.futurestars.uk.com/interviews-trey-burke--michigan-march-madness.html

Music:

https://worthjourney.com/2017/02/28/koyo-tetrachromat-single-review/ https://worthjourney.com/2017/05/26/the-lost-kingdom-single-review-koyo/ https://worthjourney.com/2017/09/17/eyecue-immediate-press-release/

CERTIFICATIONS:



BACHELOR OF SCIENCE DEGREE

Having completed the studies and satisfied the requirements prescribed by the faculty of Full Sail University

JEROME FITTS

is hereby awarded the diploma in the

Sports Marketing and Media Degree Program

GIVEN THIS 6TH DAY OF FEBRUARY, 2015





Ph

Isis Jones CIO/Executive Director of Education



MASTER OF ARTS DEGREE

Having completed the studies and satisfied the requirements prescribed by the faculty of Full Sail University

JEROME FITTS

is hereby awarded the diploma in the

New Media Journalism Degree Program

GIVEN THIS 2ND DAY OF SEPTEMBER, 2016

0 Garry L Jones



Ph

ISIS JONES CIO/Executive Director of Education



